## Ten-year Statistical Review ${ }^{1}$

Condensed Consolidated Balance Sheet

| (millions of Canadian dollars) | 2011 |  | 2010 |  | 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash resources and other | \$ | 24,111 | \$ | 21,710 | \$ | 21,517 |
| Securities |  | 192,538 |  | 171,612 |  | 148,823 |
| Securities purchased under reverse repurchase agreements |  | 53,599 |  | 50,658 |  | 32,948 |
| Loans (net of allowance for loan losses) |  | 303,495 |  | 269,853 |  | 253,128 |
| Other |  | 112,617 |  | 105,712 |  | 100,803 |
| Total Assets |  | 686,360 |  | 619,545 |  | 557,219 |
| Liabilities |  |  |  |  |  |  |
| Deposits | \$ | 481,114 | \$ | 429,971 | \$ | 391,034 |
| Other |  | 145,209 |  | 132,691 |  | 112,078 |
| Subordinated notes and debentures |  | 11,670 |  | 12,506 |  | 12,383 |
| Liabilities for preferred shares and capital trust securities |  | 32 |  | 582 |  | 1,445 |
| Non-controlling interest in subsidiaries |  | 1,483 |  | 1,493 |  | 1,559 |
|  |  | 639,508 |  | 577,243 |  | 518,499 |
| Shareholders' equity |  |  |  |  |  |  |
| Common shares |  | 18,417 |  | 16,730 |  | 15,357 |
| Preferred shares |  | 3,395 |  | 3,395 |  | 3,395 |
| Treasury shares ${ }^{2}$ |  | (116) |  | (92) |  | (15) |
| Contributed surplus |  | 281 |  | 305 |  | 336 |
| Retained earnings |  | 24,339 |  | 20,959 |  | 18,632 |
| Accumulated other comprehensive income (loss) |  | 536 |  | 1,005 |  | 1,015 |
|  |  | 46,852 |  | 42,302 |  | 38,720 |
| Total Liabilities and Shareholders' equity | \$ | 686,360 | \$ | 619,545 | \$ | 557,219 |
| Condensed Consolidated Statement of Income - Reported |  |  |  |  |  |  |
| (millions of Canadian dollars) |  | 2011 |  | 2010 |  | 2009 |
| Net interest income | \$ | 12,831 | \$ | 11,543 | \$ | 11,326 |
| Non-interest income |  | 8,763 |  | 8,022 |  | 6,534 |
| Total revenue |  | 21,594 |  | 19,565 |  | 17,860 |
| Dilution gain on investment, net of cost |  | - |  | - |  | - |
| Provision for (reversal of) credit losses |  | 1,465 |  | 1,625 |  | 2,480 |
| Non-interest expenses |  | 13,083 |  | 12,163 |  | 12,211 |
| Income (loss) before income taxes, non-controlling interests in subsidiaries and equity in net income of an associated company |  | 7,046 |  | 5,777 |  | 3,169 |
| Provision for (recovery of) income taxes |  | 1,299 |  | 1,262 |  | 241 |
| Non-controlling interests in subsidiaries, net of income taxes |  | 104 |  | 106 |  | 111 |
| Equity in net income of an associated company, net of income taxes |  | 246 |  | 235 |  | 303 |
| Net income (loss) |  | 5,889 |  | 4,644 |  | 3,120 |
| Preferred dividends |  | 180 |  | 194 |  | 167 |
| Net income (loss) available to common shareholders | \$ | 5,709 | \$ | 4,450 | \$ | 2,953 |
| Condensed Consolidated Statement of Income - Adjusted |  |  |  |  |  |  |
| (millions of Canadian dollars) |  | 2011 |  | 2010 |  | 2009 |
| Net interest income | \$ | 12,831 | \$ | 11,543 | \$ | 11,326 |
| Non-interest income |  | 8,587 |  | 8,020 |  | 7,294 |
| Total revenue |  | 21,418 |  | 19,563 |  | 18,620 |
| Dilution gain on investment, net of cost |  | - |  | - |  | - |
| Provision for credit losses |  | 1,465 |  | 1,685 |  | 2,225 |
| Non-interest expenses |  | 12,395 |  | 11,464 |  | 11,016 |
| Income before income taxes, non-controlling interests in subsidiaries and equity in net income of an associated company |  | 7,558 |  | 6,414 |  | 5,379 |
| Provision for income taxes |  | 1,508 |  | 1,387 |  | 923 |
| Non-controlling interests in subsidiaries, net of income taxes |  | 104 |  | 106 |  | 111 |
| Equity in net income of an associated company, net of income taxes |  | 305 |  | 307 |  | 371 |
| Net income |  | 6,251 |  | 5,228 |  | 4,716 |
| Preferred dividends |  | 180 |  | 194 |  | 167 |
| Net income available to common shareholders | \$ | 6,071 | \$ | 5,034 | \$ | 4,549 |


| 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  | 2002 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 17,946 | \$ | 16,536 | \$ | 10,782 | \$ | 13,418 | \$ | 9,038 | \$ | 7,719 | \$ | 6,538 |
|  | 144,125 |  | 123,036 |  | 124,458 |  | 108,096 |  | 98,280 |  | 79,665 |  | 82,197 |
|  | 42,425 |  | 27,648 |  | 30,961 |  | 26,375 |  | 21,888 |  | 17,475 |  | 13,060 |
|  | 219,624 |  | 175,915 |  | 160,608 |  | 152,243 |  | 123,924 |  | 118,058 |  | 122,627 |
|  | 139,094 |  | 78,989 |  | 66,105 |  | 65,078 |  | 57,897 |  | 50,615 |  | 53,618 |
|  | 563,214 |  | 422,124 |  | 392,914 |  | 365,210 |  | 311,027 |  | 273,532 |  | 278,040 |
| \$ | 375,694 | \$ | 276,393 | \$ | 260,907 | \$ | 246,981 | \$ | 206,893 | \$ | 182,880 | \$ | 189,190 |
|  | 140,406 |  | 112,905 |  | 101,242 |  | 93,722 |  | 83,262 |  | 70,404 |  | 70,216 |
|  | 12,436 |  | 9,449 |  | 6,900 |  | 5,138 |  | 5,644 |  | 5,887 |  | 4,343 |
|  | 1,444 |  | 1,449 |  | 1,794 |  | 1,795 |  | 2,560 |  | 2,785 |  | 2,735 |
|  | 1,560 |  | 524 |  | 2,439 |  | 1,708 |  | - |  | - |  | - |
|  | 531,540 |  | 400,720 |  | 373,282 |  | 349,344 |  | 298,359 |  | 261,956 |  | 266,484 |
|  | 13,278 |  | 6,577 |  | 6,334 |  | 5,872 |  | 3,373 |  | 3,179 |  | 2,846 |
|  | 1,875 |  | 425 |  | 425 |  | - |  | - |  | - |  | - |
|  | (79) |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 392 |  | 119 |  | 66 |  | 40 |  | 20 |  | 9 |  | - |
|  | 17,857 |  | 15,954 |  | 13,725 |  | 10,650 |  | 9,540 |  | 8,518 |  | 8,292 |
|  | $(1,649)$ |  | $(1,671)$ |  | (918) |  | (696) |  | (265) |  | (130) |  | 418 |
|  | 31,674 |  | 21,404 |  | 19,632 |  | 15,866 |  | 12,668 |  | 11,576 |  | 11,556 |
| \$ | 563,214 | \$ | 422,124 | \$ | 392,914 | \$ | 365,210 | \$ | 311,027 | \$ | 273,532 | \$ | 278,040 |
|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  | 2002 |
| \$ | 8,532 | \$ | 6,924 | \$ | 6,371 | \$ | 6,008 | \$ | 5,773 | \$ | 5,437 | \$ | 5,143 |
|  | 6,137 |  | 7,357 |  | 6,821 |  | 5,951 |  | 4,928 |  | 4,455 |  | 4,959 |
|  | 14,669 |  | 14,281 |  | 13,192 |  | 11,959 |  | 10,701 |  | 9,892 |  | 10,102 |
|  | - |  | - |  | 1,559 |  | - |  | - |  | - |  | - |
|  | 1,063 |  | 645 |  | 409 |  | 55 |  | (386) |  | 186 |  | 2,925 |
|  | 9,502 |  | 8,975 |  | 8,815 |  | 8,844 |  | 8,052 |  | 8,395 |  | 7,782 |
|  | 4,104 |  | 4,661 |  | 5,527 |  | 3,060 |  | 3,035 |  | 1,311 |  | (605) |
|  | 537 |  | 853 |  | 874 |  | 699 |  | 803 |  | 322 |  | (445) |
|  | 43 |  | 95 |  | 184 |  | 132 |  | - |  | - |  | - |
|  | 309 |  | 284 |  | 134 |  | - |  | - |  | - |  | - |
|  | 3,833 |  | 3,997 |  | 4,603 |  | 2,229 |  | 2,232 |  | 989 |  | (160) |
|  | 59 |  | 20 |  | 22 |  | - |  | - |  | - |  | - |
| \$ | 3,774 | \$ | 3,977 | \$ | 4,581 | \$ | 2,229 | \$ | 2,232 | \$ | 989 | \$ | (160) |
|  | 2008 |  | 2007 |  | 2006 |  | 2005 |  | 2004 |  | 2003 |  | 2002 |
| \$ | 8,532 | \$ | 6,924 | \$ | 6,371 | \$ | 6,021 | \$ | 5,773 | \$ | 5,437 | \$ | 5,143 |
|  | 5,840 |  | 7,148 |  | 6,862 |  | 6,077 |  | 5,006 |  | 4,500 |  | 4,919 |
|  | 14,372 |  | 14,072 |  | 13,233 |  | 12,098 |  | 10,779 |  | 9,937 |  | 10,062 |
|  | - |  | - |  | - |  | - |  | - |  | - |  | - |
|  | 1,046 |  | 705 |  | 441 |  | 319 |  | 336 |  | 423 |  | 1,475 |
|  | 9,291 |  | 8,390 |  | 8,260 |  | 7,887 |  | 7,126 |  | 6,912 |  | 6,784 |
|  | 4,035 |  | 4,977 |  | 4,532 |  | 3,892 |  | 3,317 |  | 2,602 |  | 1,803 |
|  | 554 |  | 1,000 |  | 1,107 |  | 899 |  | 832 |  | 657 |  | 389 |
|  | 43 |  | 119 |  | 211 |  | 132 |  | - |  | - |  | - |
|  | 375 |  | 331 |  | 162 |  | - |  | - |  | - |  | - |
|  | 3,813 |  | 4,189 |  | 3,376 |  | 2,861 |  | 2,485 |  | 1,945 |  | 1,414 |
|  | 59 |  | 20 |  | 22 |  | - |  | - |  | - |  | - |
| \$ | 3,754 | \$ | 4,169 | \$ | 3,354 | \$ | 2,861 | \$ | 2,485 | \$ | 1,945 | \$ | 1,414 |

[^0]
## Ten-year Statistical Review

Reconciliation of Non-GAAP Financial Measures ${ }^{1}$


${ }^{1}$ Certain comparative amounts have been restated to conform to the presentation adopted in the current period.
${ }^{2}$ For 2004, does not include the impact of future tax increase of $\$ 17$ million reported in the report to shareholders for the quarter ended January 31, 2004. For 2006, the impact of future tax decreases of $\$ 24$ million on adjusted earnings is included in other tax items.
${ }^{3}$ Effective 2008, treasury shares have been reclassified from common and preferred shares and shown seperately. Prior to 2008, the amounts for treasury shares are not ${ }_{4}$ reasonably determinable.
${ }^{4}$ Dividends paid during the year divided by average of
${ }_{5}$ high and low common share prices for the year.
${ }^{5}$ The price earnings ratio is computed using diluted ${ }_{6}$ net income per common share.
${ }^{6}$ Includes customers' liability under acceptances.
${ }^{7}$ Excludes acquired credit-impaired loans and
debt securities classified as loans. For
additional information on acquired credit-
impaired loans, see "Exposure to Acquired
Impaired-credit Loans (ACl)" discussion and
tables in the "Credit Portfolio Quality" section of the 2011 MD\&A and Note 4 of the 2011 Consolidated Financial Statements. For additional information on debt securities
classified as loans, see "Exposure to Non-agency
Collateralized Mortgage Obligations" discussion and tables in the "Credit Portfolio Quality" section of the 2011 MD\&A and Note 4 of the 2011 Consolidated Financial Statements.
${ }^{8}$ Reflects the number of employees on an
average full-time equivalent basis.
${ }^{9}$ Includes retail bank outlets, private client centre
branches, and estates and trusts branches.


[^0]:    ${ }^{1}$ Results prepared in accordance with GAAP are referred to as "reported". Adjusted results (excluding "items of note", net of income taxes, from reported results) and related terms are not defined terms under GAAP and therefore, may not be comparable to similar terms used by other issuers. For further explanation, see "How the Bank Reports" in the accompanying Management's Discussion and Analysis. Adjusted results are presented from 2002 to allow for sufficient years for historical comparison. Adjusted results shown for years prior to 2006 reflect adjustments for amortization of intangibles and certain identified items as previously disclosed by the Bank for the applicable period, except as noted. See
    the following page for a reconciliation the following page for a reconciliatio with reported results.
    ${ }^{2}$ Effective 2008, treasury shares have been reclassified from common and preferred shares and shown separately. Prior to 2008, the amounts for treasury shares are not resonably determinable.

